



**Johor, Malaysia**

**WE'RE HIRING!** One of the world's largest elevator company is looking for an experienced Sales Engineer to be based in Johor!

**Job Responsibilities:**

1. Continuously seeking for new customers and able to foster a good working relationship with all the stakeholders.
2. Prepare tender submission, attend tender interview to secure sales orders and attend tender negotiation.
3. Provide support and services to existing and new clients, maintain client relationships and establish new business relationship.
4. Able to analyze and study building information.
5. Actively looking for commodity opportunity especially for medium and high scale projects.

**Job Requirements:**

1. Candidate must possess at least a Bachelor Degree in Engineering/Commerce/Marketing or equivalent.
2. At least 2-3 years of sales working experience. Experience in lift industry is a MUST.
3. Proactive and good in analysis of data.
4. Good communication and presentation skills.
5. Proficient in English and Bahasa.
6. Good networking with local authority, consultant and architects.
7. Position based in Johor Bahru.
8. Full time position.

Applications, shall include CV, name of references, recent photo and current package. Talentum EQ is undertaking the consultancy work of the above position. Please email your application in English to: [liann@talentumeq.com](mailto:liann@talentumeq.com) or [elif@talentumeq.com](mailto:elif@talentumeq.com)